

Farmer Brothers®

Farmer Bros. Co. Releases Annual Sustainability Report

September 28, 2016

Demonstrates Significant Progress Against 2020 SEED Goals

Ft. Worth, TX. (PR NEWSWIRE)— September 28, 2016 — Farmer Bros. Co. (NASDAQ: FARM) ("Farmer Brothers" or the "Company") a national coffee roaster, wholesaler and distributor of coffee, tea and culinary products today released its 2015 Sustainability Report, demonstrating significant progress against its Social, Economic & Environmental Development (SEED) goals.

"Since our team first initiated the Company's sustainability program four years ago, our SEED goals have been a key strategic focus for the Company, and I am proud of the significant progress we have made toward achieving our long-term targets," said Mike Keown, President and CEO. "Our commitment to sustainability positively impacts all aspects of our business, including our grower partners, roasting facilities, distribution centers and offices and we also believe it strengthens our industry position. We remain dedicated to minimizing our environmental impact and driving social and economic improvement in our communities, while working with industry partners to maintain a long-term supply of high quality coffee."

Farmer Brothers has committed to goals around specific SEED targets that align with the Global Reporting Initiative (GRI) and CDP. During 2015, the Company made significant progress against these goals, including:

- Improving zero-waste-to-landfill to 48% with a goal of diverting 90% of waste by the end of calendar year 2017;
- Offsetting 100% of electric used in Farmer Brothers plants by purchasing renewable energy credits and
- Surveying 100% of green coffee suppliers for labor practices and human rights.

Farmer Brothers' SEED goals encompass sixty-five comprehensive action items led by the Company's Sustainability Department and are measured year-over-year to gauge progress.

Farmer Brothers' full Sustainability Report, along with the accompanying reporting briefs, can be viewed here: <http://www.farmerbros.com/FB-Sustainability-Report-2015.pdf>

About Farmer Bros. Co.

Founded in 1912, Farmer Bros. Co. is a national coffee roaster, wholesaler and distributor of coffee, tea and culinary products. Our product lines include organic, Direct Trade and sustainably-produced coffee. With a robust line of coffee, hot and iced teas, cappuccino mixes, spices, and baking/biscuit mixes, the Company delivers extensive beverage planning services and culinary products to its U.S. based customers. The Company is a direct distributor of coffee to restaurants, hotels, casinos, offices, quick service restaurants, convenience stores, healthcare facilities and other foodservice providers, as well as private brand retailers.

Headquartered in Ft. Worth, Texas, Farmer Bros. Co. generated net sales of over \$500 million in fiscal 2015 and has over 1,600 employees nationwide. The Company's portfolio features a wide range of coffees including Farmer Brothers®, Artisan Collection by Farmer Brothers™, Metropolitan™, Superior®, Cain's™ and McGarvey®. For more information, visit:

Forward-looking Statements

Certain statements in this press release constitute "forward-looking statements." When used in this press release, the words "will," "expects," "anticipates," "estimates" and "believes," and similar expressions and statements that are made in the future tense or refer to future events or developments, are intended to identify such forward-looking statements. Such forward-looking statements are subject to risks, uncertainties and other factors that could cause the actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements.

Investor Contact:

Isaac N. Johnston, Jr.
(682) 549-6663

Media Contact:

Dana Prainito
Koopman Ostbo Marketing Communications
dana@koopmanostbo.com
Direct: 503-517-6964