## **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

### **CURRENT REPORT**

### PURSUANT TO SECTION 13 OR 15(d) OF THE

## **SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported): November 5, 2013

## Farmer Bros. Co.

(Exact Name of Registrant as Specified in Charter)

Delaware

(State or Other Jurisdiction of Incorporation)

001-34249

(Commission File Number)

**95-0725980** (I.R.S. Employer Identification No.)

20333 South Normandie Avenue, Torrance, California

(Address of Principal Executive Offices)

90502

(Zip Code)

(310) 787-5200

(Registrant's telephone number, including area code)

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01. Regulation FD Disclosure.

Farmer Bros. Co., a Delaware corporation (the "Company"), will include in its 2013 Annual Report a letter to the Company's stockholders from Michael H. Keown, President and Chief Executive Officer of the Company. A copy of the letter is furnished herewith as Exhibit 99.1.

In accordance with the General Instruction of B.2 of Form 8-K, the information in this Current Report on Form 8-K and Exhibit 99.1 attached hereto are being furnished pursuant to Item 7.01 of Form 8-K, and will not, except to the extent required by applicable law or regulation, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor will any of such information or exhibits be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such filing.

#### **Forward-Looking Statements**

Certain statements contained in this report are not based on historical facts and are forward-looking statements within the meaning of federal securities laws and regulations. These statements are based on management's current expectations, assumptions, estimates and observations of future events and include any statements that do not directly relate to any historical or current fact. These forward-looking statements can be identified by the use of words like "anticipates," "estimates," "projects, " "expects, " "plans, " "believes, " "intends, " "will, " "assumes" and other words of similar meaning. These statements are subject to risks and uncertainties which may cause actual results to differ materially from those stated in this report. These risks and uncertainties include the ability of the Company to achieve strategic initiatives, the risk that changes in management may not help improve Company performance, whether the implementation of compensation plans will provide the incentives desired, whether the achievement of Company and employee goals will drive Company performance, whether Company changes executed in the past year will produce Company benefits in the future, our capacity to meet the demands of our large national account customers in the future, the ability to execute plans for the growth of our business and achieve financial metrics related to those plans, and whether improvements in Company performance would improve stockholder value. Certain risks and uncertainties related to the Company's business are or will be described in greater detail in the Company's filings with the SEC. Owing to the uncertainties inherent in forward-looking statements, actual results could differ materially from those set forth in forward-looking statements. The Company intends these forward-looking statements to speak only at the time of this report and does not undertake to update or revise these statements as more information becomes available except as required under federal securities laws and the rules and regul

#### Item 9.01. Financial Statements and Exhibits.

#### (d) Exhibits

The following exhibit is being "furnished" as part of this Current Report on Form 8-K in accordance with the provisions of Item 601 of Regulation S-K (17 CFR 229.601):

Exhibit No.

Description

99.1 CEO's Letter to Stockholders from the Farmer Bros. Co. Annual Report for the fiscal year ended June 30, 2013.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 5, 2013

FARMER BROS. CO.

By: /s/ Mark J. Nelson

Mark J. Nelson Treasurer and Chief Financial Officer

## EXHIBIT INDEX

Exhibit No.	
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Description

99.1 CEO's Letter to Stockholders from the Farmer Bros. Co. Annual Report for the fiscal year ended June 30, 2013.

### CEO's Letter to Stockholders From The Farmer Bros. Co. Annual Report For The Fiscal Year Ended June 30, 2013

[Photo of Mr. Michael H. Keown]

#### Dear Fellow Stockholders,

On behalf of the Farmer Brothers employees and the Board of Directors, it is my privilege to present the Annual Report for Farmer Bros. Co. for fiscal year 2013. The year was one of focus and progress, where our efforts were concentrated upon establishing collective strategy and goals, ensuring coordination of our action, and executing to the best of our abilities. We strengthened our commitment to causes that we believe in. Importantly, we saw the Company begin to emerge from an extremely challenging period to what became one of the most robust fiscal years in our recent history. Further, I expect our momentum to continue, with the goal of delivering the first year of operating income in over a decade this fiscal year. That being said, the coffee industry remains very competitive; and, as any business impacted by commodities, the volatility of the market presents unique management challenges. We like how far we've come; our attention remains on how far we will go!

In order to focus the entire organization on improving profitability, we defined and aligned upon demanding goals across the Company. Focusing the efforts of employees at all levels of the organization on collective goals allowed us to be more ambitious. Team members throughout the organization have established individual goals that not only motivate their own performance but also contribute to our collective goals. Additional emphasis on career development for our team members has improved the overall focus on the Company's key business strategies. This has been an exciting time for Farmer Brothers.

Integration and reduction of complexity across the Company are vital to our progress. We made great strides in creating a universal manufacturing system across all production facilities. We created a unified national account selling organization. We also now have a single green coffee team to coordinate the purchase of our most substantial and important raw material. To further reduce complexity, we condensed our offerings of brands and products. We believe this increasingly integrated and streamlined approach enhances our ability to focus efforts centrally on quality, consistency, production efficiency, and profitability.

We made additional changes to drive improved execution across the Company. We invested in new, higher-speed production lines to ensure we can meet the demands of our national account customers. We upgraded our enterprise resource planning systems and commenced uniform implementation across all of our production facilities. We streamlined and added new members to our senior leadership team, fostering collaboration among members of the team to works as a unit to solve existing problems, root out potential issues, and drive organizational performance.

During the year we continued our work on improving the marketability of our product portfolio. In May the Company launched new lines of Premium and Select teas, including an iced-tea line that we feel is second to none. Additionally, our Artisan Collection by Farmer Brothers<sup>™</sup> line of specialty coffee found increasing acceptance in the market, rewarding our commitment to the quality of that line of products.

The Company strengthened its commitment to causes it believes in. We launched our SEED Program, which is our commitment to sustainability by the promotion of Social Environmental Economic Development. We published our first Sustainability Report, which we intend to use as a benchmark to measure future progress. We worked to focus our support of those industry groups that assist farmers and promote sustainable practices. And, personally, as a member of the World Coffee Research board, I have continued to support that organization's commitment to protect the global coffee supply chain and assist in shaping the research conducted. In addition to being the "right" thing to do, all of these efforts will promote the long-term health of our industry.

That's a lot of growth and change in one year! What hasn't changed? The Company's commitment to quality and service. For a long time, the Company's trucks and signage displayed two additional words-- "Consistently Good!"-- and we hope to always honor our heritage and proud history as we move the Company forward. I would be remiss if I did not acknowledge that, if not for the full commitment of our team members across the organization, we never could have achieved what we did this year.

And the result of all this? It was the Company's best year in many years. Our stock price increased over seventy-five percent during the fiscal year. We believe we have created a strong platform and infrastructure for future growth. But there is much more to be done. With renewed determination we have set new goals to build upon the great strides we made in 2013. I know I'm looking forward to the year ahead of us.

I hope you can attend the Annual Meeting of Stockholders on December 5, 2013 in Torrance, where I look forward to sharing more about our progress and strategic evolution. It will also give you a chance to meet the new members of our management team. I am very proud to be a part of this team and am confident that as we combine new talent with a proud and dedicated organization, our ability to improve stockholder value will continue.

All the best, <u>/s/ Mike</u> Michael H. Keown President and Chief Executive Officer Farmer Bros. Co.